



Determining Economic Damages

Gerald D. Martin

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This toolbook is loaded with practical forms, procedures, tables, and tactics from two veteran economists who have consulted on thousands of cases. The explanations are thorough, the math is straightforward, and the advice is detailed and valuable. Whether or not your case justifies retaining an expert, *Determining Economic Damages* can guide you start-to-finish through damage assessment and proof:

- Determine past and future income losses.
- Compute the value of fringe benefits.
- Adjust for personal consumption.
- Adjust for income taxes.
- Measure the replacement value of household services.
- Compute life and worklife expectancy.
- Convert medical and rehabilitation reports into dollar values.
- Convert future losses to their present value.
- Put everything together to calculate loss.
- Prepare your case and expert for trial.
- Depose and cross-examine the opposing expert.

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